

25 May 2017

CMP: Rs. 30.1 Industry: Real Estate BSE group: XD

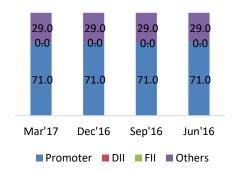
Promoters

Patodia Family

Key Data

| • | |
|--|--------------|
| BSE | 521149 |
| ISIN | INE419E01024 |
| Face Value (Rs.) | 2.0 |
| Mkt Cap (Rs. mn) | 763.3 |
| Current P/E | 8.2 |
| Current P/BV | 2.5 |
| 52 week high-low | 47.4-22 |
| 30 days avg. daily trading volume (shares) | 12.6 |
| Equity capital (Rs mn) | 53.3 |
| Net worth (Rs mn) | 306.3 |
| | |

Shareholding Pattern (%)



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Company business

The company was incorporated in 1936 and is mainly engaged in trading of cotton yarn. The company entered the real estate segment space via three partnership firms: Prime New Line AOP, Prime Developers and Prime Mall Developers. The company is primarily focused in the regions of Tirupur, Coimbatore and Chennai to develop residential and commercial projects.

Financials

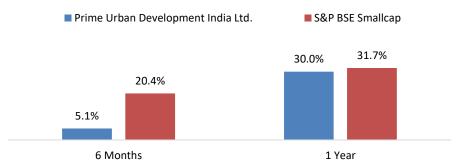
| Particulars (Rs. mn) | Mar'17 | Mar'16 | % Change ¹ | Dec'16 | % Change ² |
|---------------------------------|--------|--------|-----------------------|--------|-----------------------|
| Total income | 164.1 | 294.4 | -44.3% | 104.2 | 57.5% |
| Total expenditure | 118.7 | 144.7 | -18.0% | 72.0 | 64.8% |
| EBITDA | 45.4 | 149.7 | -69.7% | 32.2 | 41.0% |
| EBITDA margin (%) | 27.7% | 50.8% | | 30.9% | |
| PBT | 42.6 | 89.7 | -52.5% | 30.9 | 37.9% |
| PAT (after extraordinary items) | 32.8 | 70.2 | -53.4% | 22.5 | 45.6% |
| PAT margin (%) | 20.0% | 23.9% | | 21.6% | |
| EPS (Rs.) | 1.2 | 2.6 | -53.4% | 0.8 | 46.4% |

¹ compared to corresponding quarter in the previous year

Financial Performance

The company's revenues plummeted by \sim 44% this quarter at Rs. 164.1 mn. The company's EBITDA margin fell from 50.8% in the March quarter in the previous year to 27.7% this year, while the PAT margin was down from 50.8% to 27.7%.

Share Price Performance



Source: ACE Equity, Company

² sequential comparisons



Quarterly Update - Jan - Mar 2017

Financials

| P&L (Rs. mn) | 2015 | 2016 | 2017 |
|--------------------------------|-------|-------|-------|
| Total income | 585.3 | 731.9 | 581.6 |
| EBITDA | 68.0 | 263.6 | 136.3 |
| EBITDA margin (%) | 11.6% | 36.0% | 23.4% |
| Depreciation | 2.4 | 2.9 | 3.6 |
| EBIT | 65.6 | 260.6 | 132.7 |
| Interest | 40.9 | 22.9 | 7.4 |
| PBT (before exceptional items) | 24.7 | 237.7 | 125.3 |
| Exceptional items | 0.2 | -55.6 | - |
| PAT | 19.8 | 144.9 | 97.0 |
| PAT margin (%) | 3.4% | 19.8% | 16.7% |
| Earnings Per share (Rs.) | 0.7 | 5.4 | 3.6 |
| Cash Flow (Rs.mn) | 2015 | 2016 | 2017 |
| PBT (after exceptional items) | 24.7 | 237.7 | 125.3 |
| CF from operations | 6.0 | 43.5 | 45.9 |
| CF from investing | 3.3 | -13.2 | -53.8 |
| CF from financing | -28.7 | -17.0 | -8.4 |
| Inc/(dec) in cash | -19.4 | 13.3 | -16.3 |
| Closing Balance | 11.6 | 24.9 | 8.6 |

| Balance Sheet (Rs. mn) | 2015 | 2016 | 2017 |
|--------------------------------------|---------|-------|-------|
| Equity Share Capital | 53.3 | 53.3 | 53.3 |
| Preference Share Capital | - | - | - |
| Share Warrants | - | - | - |
| Reserves & Surplus | 1,461.0 | 430.4 | 252.8 |
| Shareholders' Funds | 1,514.3 | 483.7 | 306.1 |
| Minority Interest | - | - | - |
| Borrowings | 439.7 | 301.0 | 322.2 |
| Current Liabilities & Provisions | 70.1 | 63.2 | 70.6 |
| Total liabilities | 2,024.1 | 847.9 | 698.9 |
| Net fixed assets | 1,469.4 | 319.6 | 94.2 |
| Capital WIP | - | - | 4.6 |
| Investments | 68.8 | 44.1 | 65.9 |
| Inventories | 312.3 | 311.9 | 324.3 |
| Sundry Debtors | 80.5 | 30.5 | 71.6 |
| Cash & Bank | 12.8 | 25.9 | 10.0 |
| Other Current Assets | 64.9 | 21.9 | 20.7 |
| Loans and Advances | 15.5 | 94.0 | 107.8 |
| Miscellaneous Expenses not w/off | - | - | - |
| Deferred Tax Assets/(Liabilities) | - | - | -0.0 |
| Total assets | 2,024.1 | 847.9 | 698.9 |

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